



# Global payments and foreign exchange specialists.

## First West account managers and staff

### How to identify a lead for Payline

- Does the company name include key words such as imports, exports, universal, global, international, supply, distribution?
- Does the company have a product or service related to something outside of Canada
- Is the company known to deal internationally/globally?
- Do they ask about the USD rate or other currencies exchange rates?

Review banking history within the accounts – do they obtain drafts/wires/bill payments to other FI's, foreign exchange companies?

### Questions to ask

- Tell me about your company...
- Who are your suppliers?
- Who are your clients?
- How do you pay suppliers?
- How do suppliers pay you?
- Do you issue USD cheques?
- Do you have US dollar accounts at other FI's?
- Do they operate outside of Canada? do they want to?

#### Contact us

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## Who we are

We're headquartered in Victoria, BC but we work all over the world, with all major currencies. Everything we do is done with integrity, transparency and a commitment to protecting our clients and their money. Because we are Canadian-based, we operate under the strict regulations of FINTRAC.

## The Benefits of a Payline account

- Online Foreign Exchange System
- International Wire Transfers
- Electronic Fund Transfers
- Batch Payment Capabilities
- Forward Contracts
- Market Orders and Market Watch Services
- Multi-Currency Accounts
- Dual Authorization Capabilities
- Convenient Settlement Methods
- Email Notifications to Stakeholders and vendors
- 24 Hour Access to Account Balances and Transaction History
- Access to Print Historic Receipts
- Transaction limit minimum \$1000 CAD
- \$20 CAD wire fee

